



Independent Sales Representative (m/f/d) – Scandinavia

Industrial & Locker Solutions | B2B

C + P Möbelsysteme GmbH & Co. KG is one of the leading manufacturers of steel furniture and locker systems in Germany and a well-established partner for industrial, public and project-based environments across Europe. Our solutions are used wherever durability, functionality and quality matter: industrial facilities, logistics centers, public institutions, education, sports facilities and changing rooms. We stand for long-lasting products, reliable project execution and partnership-driven growth. To further expand our presence in Scandinavia, we are looking for an Independent Sales Representative (m/f/d) to develop the market and build sustainable customer relationships.

__ Your Mission

As an independent sales representative, you will be responsible for the market development and commercialization of C+P solutions in one or more Scandinavian countries (coverage can be country-specific or regional).

Your focus will be on:

- + Building and developing a local B2B customer base
- + Identifying and supporting projects in industry, logistics, public sector and facility environments
- + Working with distributors, planners, architects and decision-makers
- + Establishing C+P as a reliable long-term partner in your market

This role is **entrepreneurial in nature** and offers significant freedom to shape the market together with us.

__ Your Profile

- + You operate as a self-employed / independent sales professional
- + Experience in B2B sales, ideally within industrial equipment, furniture, construction-related or project-driven environments
- + Strong local market knowledge and an existing network is a plus
- + Structured, reliable and business-oriented mindset
- + Motivation to build a market long-term, not just short-term transaction



__ What We Offer

- +· A strong, established product portfolio “Made in Germany”
- +· Clear market positioning with no internal competition
- +· Attractive, partnership-based commission model
- +· Professional support from our internal sales and project teams
- +· Long-term cooperation with growth potential
- +· Flexibility regarding regional or country-specific representation

__ Collaboration Model

This position is offered **exclusively on a self-employed basis as an independent sales representative**. It is **not an employment contract**, but a long-term partnership

__ Interested?

If you are interested in developing a strong brand in your market and working with a reliable European manufacturer, we look forward to an initial exchange.

Please contact us with a short introduction about yourself and your market focus.

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